



WE KNOW YOUR NAME YOUR DREAMS AND HOW TO GET THEM



Annual Meeting

September 23, 2021

COO Celebrates 20 Years with RCFCU

Last summer marked a very special time for our COO, Sirikit Vieyra, as she celebrated 20 years with Ravalli County FCU. She began her Credit Union career as a Teller in California 29 years ago. In 1998, Sirikit and her husband Joel moved to Montana. She briefly worked at a local tech company and quickly realized she missed the Credit Union movement and helping others in her community. In 2000, she was hired as an RCFCU Teller in our original branch location on the corner of State Street and Third. Not only did she quickly transition into lending, she also assisted with our move to the corner of Cherry Street and Third and then again to our current location of 501 N First Street. In 2011, Sirikit was promoted to Chief Operations Officer (COO). As the Credit Union grew, Sirikit was there, working hand in hand with CEO, Darci Parsons, and staff to open our second branch location in Florence.

Sirikit is deeply loved by her peers and members alike. She's known for her kindness and compassion and can be found camping, spending time with her loved ones and pup, Oso, or volunteering during her free time. She has been an integral part of RCFCU's history and we are overjoyed to share this milestone with her.

Congratulations on 20 years with Ravalli County FCU!



64th Annual Meeting - September 23, 2021

Agenda

- Call to order
- Ascertain that a quorum is present
(At Least 15 members)
- Adopt the agenda with the right of the Chair to adjust
- Appointment of Staff to count ballots
- Approve the minutes from 2020
- Report of Directors
- Report of President/CEO
- Report of Loan Committee
- Report of Supervisory Committee
- Unfinished business
- Announcement of election outcome
- Adjourn general meeting
- Election of Board Officers

2021 Board of Director Nominations

Ravalli County FCU is submitting the following names for consideration on the Board of Directors:

Barrie Smith

(Incumbent)

Jamie Ogden

Jimmy Pinjuv

These positions are three (3) year terms.

63rd Annual Meeting Minutes September 17, 2020

The 63rd Annual Meeting of Ravalli County FCU was held on Thursday, September 17, 2020 at the Credit Union.

Call to Order: Darci Parsons, CEO, called the meeting to order at 5:36 p.m.

Appointment of Staff (to count ballots): Darci appointed Sirikit Vieyra and Laci Rose to count the ballots while the meeting continued.

Quorum Present: It was determined that a quorum was present with 17 members in attendance (15 in-person and 2 call-ins).

Adopt Agenda: A motion was made by Anthony Dye and seconded by Brook-Lynn Cox to accept the 2020 Agenda, with the right of the Chair to adjust. The 2020 Agenda was adopted.

2019 Minutes: A motion was made by Brook-Lynn Cox and seconded by Anthony Dye to accept the 2019 Minutes. There were no further questions. 2019 Minutes were accepted.

The Report of Directors: A written report was included in the annual brochure. Barrie Smith, Board Director, shared how appreciative the Directors are for all of the hard work Ravalli County Staff does.

The CEO Report: A written report was included in the annual brochure. Darci thanked everyone for their attendance and began her report with Credit Union financials. Assets are about \$56.7 million and loans are about \$28.6 million. In 2019, assets increased 11% and loans increased 5%. Over the last 5 years, the Credit Union has seen an increase of 33% in assets and 57% in loans. She then went on to thank the Board and Supervisory Committee for making sound financial and regulatory decisions over the years. Their diligence ensures that we remain a safe and strong financial institution. This year has been a challenge in the wake of Covid-19 and she was happy to report that lobbies have remained open since May. The Credit Union is offering additional skip-a-pays on loans, loan modifications, and emergency loans to those affected by the pandemic – and will continue to do so as long as needed.

63rd Annual Meeting Minutes September 17, 2020

Despite the pandemic, the Credit Union has continued to be active in our community. We incorporated a food drive with our Summer Loan Promotion and offered VITA, a free tax service program for lower income individuals and families. We processed 100 tax returns and were the only Credit Union in Montana to offer the service this year. On ICU Day we helped deep clean S.A.F.E.'s facility and helped decorate downtown for White Ribbon Week, we donated 52 Thanksgiving dinners to local families in need, and we also gave away a \$3,000 college scholarship to one of our members graduating from Hamilton High School. Darci also shared that since our WINcentive Savings Account launch party in 2018, members have collectively saved \$48,025 and have won \$2,700.

Lastly, she shared that the most exciting highlight from 2019 was the opening of our Florence Branch in October. The new location already has 142 share accounts and \$1.5 million in loans. Darci concluded by letting the membership know that we're fully staffed and then went on to recognize all employees present.

The Loan Committee Report: A written report was included in the annual brochure.

The Supervisory Committee Report: A written report was included in the annual brochure.

Announcement of Election Outcome: Two Director positions were open for election. Clarence Ferguson was running for an additional three-year term and Vinod Nair was running for his first three-year term. There were no write-in candidates. Both were elected by acclamation.

Adjournment: The general meeting was adjourned at 5:43 p.m.



President/CEO 2020 Annual Report



This last year has been challenging but I am happy to report that my staff and I have risen to the challenge and met every obstacle with kindness and grace. With the COVID-19 pandemic, employee shortages, housing shortages, vehicle and product shortages and social unrest, I am also happy to report that your Credit Union is financially sound and here to help you through these uncertain times. We will continue to be part of this vibrant community through good times and bad, and will fulfill our mission statement of, "creating beneficial, life-long financial relationships for our members and community," as we have done since 1957.

As a not-for-profit financial cooperative, your success is our success. When you are involved in your Credit Union, you are contributing to its growth and financial viability. Therefore, with the cooperative structure, we are able to offer better rates, products and services to you, the owners and members of the Credit Union. I am proud and honored to be the CEO of such a great Credit Union, serving incredible members in the best community in Montana!

Assets and deposits each grew by 25% in 2020. Membership and loans both grew slightly; membership grew by 3% and loans grew by 5%. Your Board of Directors, which is made up of members of your local community, have made sound financial decisions for the Credit Union over the last few years to ensure the Credit Union remains a safe and strong financial institution. Therefore, the Credit Union received a CAMEL rating of 1 from the NCUA in our last exam, which is the highest rating that is available for Credit Unions.

Products and services also continue to grow at the Credit Union. We upgraded our Mobile app to the most recent 4.0 version enabling: *New Authentication Options*- Multiple Authentication Convenience Options (MACO) allows members to conveniently and securely access their account anytime and anywhere. Members may now sign in using their voice, pin, username & password, fingerprint, or by facial recognition; *RDC Enhancements*- Members may now post RDC checks to all sub-accounts. Meaning, they can post regular payments to their loan(s) or simply add money to checking or savings; and *A New Home Screen*- Members may apply for a loan, find an ATM, or view our current loan promotions and Credit Union happenings right from the home screen. eDoc was also implemented.

President/CEO 2020 Annual Report

The Credit Union is now having members sign receipts, account documents and loan documents on signature pads in lieu of signing paperwork. Receipts may either be printed or sent to a virtual strongbox in the member's online banking. Staff also may send paperwork securely for e-signatures if members are not able to come into the Credit Union. This new technology will also open new avenues of lending for pre-screened members.

In October of 2019, we opened our Florence Branch. I am happy to report that the Branch is profitable and continues to grow. I foresee that by the next annual meeting, I will be reporting that we have hired additional staff to meet the growing demands of the membership there.

Your Credit Union continues to be active in community involvement. Our Summer Loan Promotion in 2020 encouraged members to donate food to Haven House for a lower interest rate and our members donated 754 pounds of food. International Credit Union Day was celebrated by staff volunteering at S.A.F.E. With the help of our members, we supplied 60 Thanksgiving Turkey Dinners to less fortunate community members. The Credit Union sponsored VITA, a free tax assistance program for lower income individuals and families, from February through April which processed 111 tax returns. Only two Credit Unions in the state offered VITA. We awarded a \$3,000 college scholarship to a member who graduated from Stevensville High School. Additionally, we have volunteered, sponsored and collected for: Miracle Jean Day (Children's Miracle Network), S.A.F.E., Kiwanis Food Basket, Toys for Tots, Hellgate Chapter of Credit Unions, Bitterroot RC&D First Time Homebuyer's Class, Bitterroot Valley Chamber of Commerce, Hamilton Downtown Association, Bitterroot Financial Education Coalition, Soroptimist, Rotary, the Bitterroot Performing Arts Council, Ravalli County Fairgrounds and the Darby Rodeo Association.

My staff and I are dedicated to the Credit Union philosophy of, "people helping people". We promise to: simplify your financial life, work in your best interest and partner with you to achieve financial success.

Ravalli County FCU, we get it.



Loan Committee 2020 Annual Report

Our Loan Review Committee is responsible for reviewing and approving loan applications presented that may fall outside the boundaries of normal lending guidelines for our Loan Officers. This effort ensures that our Credit Union's lending policies are followed and appropriate consideration is given to unique lending requests.

In 2020, the Committee reviewed 319 loan applications and approved a total of 254 loans totaling \$3,142,197.19. From this total \$1,060,195.05 were new and used vehicles, \$128,014.53 were RV loans and \$1,656,339.20 were Real Estate loans. The Committee also approved \$297,648.41 in unsecured loans which include Member Business Loans, Personal loans and Visa Credit Card loans.

The Credit Union utilizes a member's credit score to determine the interest rate that will be applied to their loan. Members with little or no scores receive a "D" grade. The Credit Union may lower the loan interest rate upon request at a one-year review of payment history and recent credit score.

Thank you to all of our members who have applied for and obtained loans with the Credit Union this past year. Your loyalty and commitment is greatly appreciated and our goal is to continue to provide you with the highest quality of service and professionalism.



Sirikit Vieyra



Anthony Dye



Ramelle Holmes



Paul Anderson

Board of Directors 2020 Annual Report

Thank you for attending our annual meeting or reading our annual brochure after the event!

We all know how unusual the last couple of years have been. Keeping our Credit Union open, along with keeping staff and members safe from virus concerns, has been successful. We appreciate you working with us to help keep our community safe.

We have had another exciting year. Our annual exam has, once again, revealed us to be a well-capitalized, financially secure and effectively run Credit Union. The final rating is "1" - the best that can be received. Thank you to the excellent Management, Staff, and Supervisory Committee. The Board of Directors is finally back to meeting in person. We held our monthly meetings remotely for the first few months of the year. It's so great to be in person again.

I would like to thank Roger Moore and Cyndi Hutton for their service on the Board of Directors. Roger has served for 8 years and Cyndi for 3 years. We will miss them - but look forward to new members joining the Board after this meeting.

Our next challenge as a Board is to develop a new 5-year strategic plan. We are completing the last plan this year and have met or exceeded every commitment and expectation.

Our mission statement: "Creating beneficial, life-long financial relationships for our members and community". I appreciate your involvement and efforts to keep our local Credit Union successful. My challenge to each of you - recruit another member to join us. When someone new moves into your neighborhood - recommend they join Ravalli County Federal Credit Union. When someone in your family is looking to finance a car, a house, a boat, an RV, or just need some extra cash to complete projects and dreams - refer them to Ravalli County Federal Credit Union. If someone has a new child - encourage them to get an account at Ravalli County Federal Credit Union. Our "life-long relationship" can begin early in life - and will hopefully continue for many years.

Barrie Smith

Ravalli County FCU Chairperson



Supervisory Committee 2020 Annual Report

The Supervisory Committee is responsible for ensuring that the Credit Union's Board of Directors and Management meet their financial reporting objectives and establish practices and procedures sufficient to safeguard members' assets.

To perform those responsibilities, the Committee must determine whether internal controls are sufficient to protect members' money, the Credit Union's accounting and financial reports are prepared promptly and accurately; and that plans, policies and controls established by the Board of Directors reflect current regulations and are properly administered. We perform ongoing audits and reviews to assure that the Credit Union complies with these requirements.

The Supervisory Committee is independent from both the RCFCU Board of Directors and Management. In addition to performing the auditing duties mentioned above, we review member complaints or concerns when brought to our attention. Any member may request an investigation into their inquiry by mailing a letter describing their issues to:

RCFCU Supervisory Committee
PO Box 1814
Hamilton, MT 59840

Or at: sc@ravallcountyfcu.org

Since the last Annual Meeting, the Committee has conducted surprise counts of the Tellers' cash drawers, verified memberships, reviewed loans, collection procedures, and policy statements. We contracted an independent auditor to perform our annual internal audit of all Credit Union financial activities, policies and procedures.

RCFCU successfully passed all audits and reviews since last year. The Supervisory Committee feels that the Credit Union is managed professionally and efficiently, and remains a secure institution.

Supervisory Committee:
Byron E. Williams, Chair
Dixie Dies
Paula Freston
Roy Grant

CFO Named Montana's Credit Union Young Professional of the Year



Hamilton, MT—June 6, 2021—Laci Rose, CFO, has recently been named the Montana's Credit Unions (MCU) 2020 Young Professional of the Year. This award recognizes her more than fifteen years of dedication to RCFCU and her commitment to the Credit Union philosophy of 'People Helping People'.

Rose has contributed to the growth of RCFCU over the past decade and was key

in assisting with a core conversion at the Credit Union. She has also updated the Credit Union's payroll processes for enhanced operations. In addition, Rose is a Western CUNA Management School graduate, current Harnessing Young Professional Energy (HYPE) Board Member, treasurer for the Hellgate Chapter of Credit Unions, where she has been instrumental in revitalizing the Chapter over the past three years, and is an active member of the Hamilton Downtown Association (HDA).

"Laci is an energetic and driven young leader," said Tracie Kenyon, President and CEO of MCU. "We are delighted to recognize her achievements and are honored to have her enthusiasm for volunteerism and financial well-being within our Credit Union network."

As a member of RCFCU's Employee Volunteer Committee, Rose offers her time to serve those in her community. She frequently volunteers at the local financial reality fairs for high school students and was involved in the VITA program that offers tax assistance to qualified individuals. In addition, Rose is always a team player and has actively participated in the Credit Union's Relay for Life team in past years.

"I have watched Laci grow into a strong, confident leader within RCFCU and the Credit Union community in Montana," said Darci Parsons, CEO of RCFCU. "She is an indispensable part of my Management team and I couldn't be more proud of her."

This is the first year MCU has recognized a Young Professional of the Year. This award was designed to celebrate the go-getters and young leaders within the Credit Union industry who are transforming the future of the Credit Union experience for future generations.

2020 Financial & Statistical Annual Report

ASSETS

Loans	\$28,549,888
Allowance for Loan Loss	(56,781)
Cash	1,004,151
Investments	27,029,354
Loans Held for Sale	-
Land & Building (Net of Depr.)	2,272,091
Other Fixed Assets (Net of Depr.)	164,433
NCUA Share Insurance Fund	477,500
All Other Assets	1,433,175

TOTAL ASSETS

\$60,873,811

LIABILITIES

Notes Payable	\$ -
Taxes Payable	530
Accounts Payable	53,524
Dividends/Interest Payable	1,223
Other Liabilities	208,607

TOTAL LIABILITIES

\$ 263,884

MEMBER EQUITY

Share Certificates	\$ 2,241,939
Share Draft Accounts	12,439,721
Primary Shares	27,218,704
Individual Retirement Accounts	3,262,526
Sub Shares	2,614,755
Health Savings (HSA)	131,385
Christmas Accounts	5,970
Money Market	6,428,702
Regular Reserves	334,819
Undivided Earnings	5,931,406

TOTAL EQUITY

\$60,609,927

TOTAL EQUITY & LIABILITIES

\$60,873,811

2020 Financial and Statistical Annual Report

LOAN STATUS

Current and Less Than 2 Mos.	\$ 28,508,988
2 Months & Less Than 6 Mos.	28,869
6 Months & Less Than 12 Mos.	-
12 Months & Over	12,030

TOTAL LOANS \$ 28,549,887

Loans Made in 2020	\$ 12,286,149
Loans Made Since Organization	\$ 233,762,435

Number of Members	5,112
Number of Potential Members	42,500

Loans Charged Off Since Organization	\$ 1,949,696
Recovery of Loans Charged Off	601,537
Net Charged Off Loans Since Organization	<u>\$ 1,348,159</u>

INCOME

Interest on Loans	\$ 1,304,959
Income From Investments	294,815
Other Operating Income	565,562
Gain/(Loss) on Sale of Assets	
Other Non-operating Gains / (Losses)	-

TOTAL INCOME \$ 2,165,336

DISTRIBUTION OF INCOME

Operating Expenses	\$ 1,750,598
Dividends/Interest	62,199
Change to Undivided Earnings	352,539
TOTAL	<u>\$ 2,165,336</u>



Creating beneficial, life-long financial relationships for our members and community.